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December 2015

Curriculum Vitae

Office Address Professor Dalia Marin
Department of Economics
Seminar für Internationale Wirtschaftsbeziehungen
University of Munich
Ludwigstraße 28
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Current Position Chair in International Economics, University of Munich

Personal Data Divorced
Austrian Citizen

Academic Qualifications

- Habilitation and Venia Legendi in Economics, University of Economics, Vienna 1992
- Dr. rer. oec., University of Vienna, 1984
- Diploma in Economics, Institute for Advanced Studies, Vienna, 1983
- Diplomvolkswirt, University of Vienna, 1981

Research Interests

International Trade and Foreign Direct Investment, Globalization,
European Integration, Corporate Finance and the Organization of the
Firm, Financial Crisis, Economics of Transition and Emerging
Markets

Previous Full Time Positions

- Associate Professor of Economics, Humboldt University Berlin (1994-1998)

- Wissenschaftlicher Assistent (assistant professor), Institute for Advanced Studies, Vienna (1990-1994)
- Wissenschaftlicher Mitarbeiter, (scientific employee), Institute for Advanced Studies, Vienna (1984-1990), Member of the Forecasting Team of the Quarterly Forecast of the Austrian Economy

Honors

- Member, Panel of Experts, European Research Council (ERC), European Commission, since 2011
- Fellow of the European Economic Association
- Council of the European Economic Association
- Order of Merit of the Federal Republic of Germany (Bundesverdienstorden am Bande der Bundesrepublik Deutschland)

Visiting Positions

- Visiting Professor, Department of Economics, Harvard University (October 2011 – April 2012)
- Visiting Professor, Stern School of Business, New York University (August 2006 – April 2007)
- Visiting Scholar, International Monetary Fund, Research Department (February 2002)
- Visiting Professor, National Bureau of Economic Research (NBER) (September 2001- April 2002)
- Visiting Professor, Economics Department, Harvard University (September 2001- April 2002)
- Visiting Scholar, Research Department, International Monetary Fund (August 2000)
- Visiting Professor, Wissenschaftszentrum Berlin, 1997
- Visiting Scholar, Department of Economics, Stanford University (June-September 1995)
- Visiting Scholar, Department of Economics, Harvard University (1992-1993), Erwin Schrödinger Grant, Austrian Science Foundation
- Jean Monnet Fellow, European University Institute, Florence (1987-88)

Research Networks

- Member, Sonderforschungsbereich/Transregio 15, “Globalisierung und der Anstieg der Vorstandbezüge“, “Governance and the Efficiency of Economic Systems“, German Science Foundation, since 2012
- Member, Munich Graduate School of Economics, “Markets, Institutions, and the Scope of Government”, German Science Foundation and German Academic Exchange (DAAD), since 2004
- Coordinator, Research Grant on “Science, Innovation, Firms and Markets in a Globalized World”, SCIFI-GLOW, 7th Framework Program, European Commission, 2008-2012
- Member, Sonderforschungsbereich/Transregio 15, “Weltwirtschaftliche Integration und die neue Firmenorganisation”, Governance and the Efficiency of Economic Systems”, German Science Foundation, 2004-2011

- Coordinator, US-European Research Network on „Globalization and the Organization of Firms and Markets“, NBER-CEPR- Network, Grant, Volkswagenstiftung, 2003-2007
- Member, NBER International Trade and Organization Program (ITO), National Bureau of Economic Research, Cambridge, since 2001
- Member, RTN European Research Network on „Trade, Industrialization, and Development“, European Commission, Research Training Networks, Social and Economic Sciences (2002-2007)

Research Grants

- Research Grant on “Multinational Banks and Financial Development in Emerging Market Economies, German Science Foundation (2004-2007)
- Research Grant on „German Investment in Eastern Europe“, German Science Foundation (2001-2003)
- Research Grant on „Globalization and the New Enterprise“, German Volkswagen Foundation (2000-2003)
- Research Grant on „Austrian Investment in Eastern Europe“, Jubiläums Foundation of the Austrian National Bank (1998-2001)
- Research Grant on „Foreign Direct Investment“, German Science Foundation (1997-2000)
- Research Grant on „Human Capital and Macroeconomic Growth“, Jubiläums Foundation of the Austrian National Bank (1995-1997)
- Research Grant on „Countertrade and New Forms of International Trade“, Jubiläums Foundation of the Austrian National Bank (1992-1994)

Other Professional Activities

- Member, Executive Committee of the International Economic Association (IEA), since 2014
- Senior Research Scholar, BRUEGEL, Brussels, since 2007
- Research Fellow, CESifo, since 1998
- Research Fellow, Centre of Economic Policy Research (CEPR), London, since 1996
- Research Fellow, The William Davidson Institute, University of Michigan,
- Member, Scientific Advisory Board, CREI, University Pompeu Fabra, Barcelona, since 2006
- Member, Advisory Board, The Vienna Institute for International Economic Studies (WIIW), since 2000
- Member, Panel of Economic Policy, 2010-2012
- Member, Senate, German Leibniz Society, 2009-2012
- Elected Member, Council of the European Economic Association, 2008-2012
- External Advisor, European Commission, DG Internal Markets and Services, 2005, 2011-2012
- Chair, Scientific Council, Minerva Center for International Macroeconomics and Economic Growth, Director: Oded Galor, Hebrew University, Jerusalem, 2000-2011
- Associate Editor, Journal of the European Economic Association, 2003-2007
- Elected Member, Senate, German Science Foundation, 2005-2007
- Elected Member, Academic Senate, University of Munich, 2004-2007
- Research Associate, Science Center Berlin, 1998-2006
- Elected Member, Executive Committee, German Economic Association, 1999-2002
- Team Leader on Trade and Investment, Russian European Centre for Economic

Policy (RECEP), Moscow, 1998-2000

-Member, Advisory Board „European Economics“, Economics Research Network Journals, ERN (Social Science Research Network, SSRN)

-Consultant to the European Bank for Reconstruction and Development, (EBRD), 1998-1999

-Vicechair, Panel of Experts, Human Potential Programme, Research Training Networks (RTN), European Commission, Economic and Social Sciences 1999

-Member, Panel of Experts, Training and Mobility of Researchers (TMR) Networks, European Commission, Economic and Social Sciences 1997-1998

-Consultant to The World Bank, Washington 1992-1993

Rejected Offers

2010 Professor, Graduate Institute of International Studies Geneva

2007 Deputy Director, Bruegel

2002 Professor, Wirtschaftsuniversität Wien

Tenure Committees (outside the University of Munich)

Professor Mark Melitz Harvard University

Professor Pol Antras Harvard University

Invited Sessions (Organizer), Invited Speaker

2015

Keynote Lecture, *The Reindustrialisation of Europe: Industry 4.0 – Innovation, Jobs and Growth*, Forum Europe and RAND Europe, June, Brussels

Keynote Speaker, Trade in Tasks and Organization of Firms, Workshop on Trade and Institutions, May, Ferrara

Invited Speaker, “Trade in Tasks and Organization of Firms”, ‘Firms in the Global Economy’, Barcelona Graduate School of Economics Summer Forum, June, Barcelona

Keynote Speaker, “Die brillanten Roboter kommen: Was bedeutet das für den Arbeitsmarkt?”, Arbeitskreis ‚Wahrheit und Wirklichkeit‘, Europäisches Wirtschaftsforum Alpbach 2015, August, Alpbach/Austria

2014

Invited Speaker, “*Trade in Tasks and the Organization of Firms*”, CESifo Area Conference on Global Economy, May, Munich

Invited Speaker, “*Trade in Tasks and the Organization of Firms*”, International Economic Association (IEA) Congress, June, Jordan

Keynote Speaker, “*The Theory of the Firm Goes Global*”, European Trade Study Group (ETSG) Conference, September, Munich

Keynote Speaker, “*Globalization and the Rise of the Robots*”, Roundtable Conference “Strategies for Growth: The Changing Role of the State”, Columbia University Global Center, October, Paris

Invited Speaker, “*Trade in Tasks and the Organization of Firms*”, Workshop on Firm Dynamics, Trade and Development, Research Institute for Development, Growth and Economics (RIDGE) and Banco Central del Uruguay (BCU), December, Montevideo

2013 Invited Speaker, “*Competitiveness in Europe: The Role of Firm Organizations*” CEPR-Modena Conference “Growth in Mature Economies”, November, Modena

Keynote Speaker, Invited Session, “*Do Multinationals Transplant their Business Model?*”, Annual Congress of the American Economic Association, January, San Diego

Invited Speaker, “*Do Multinationals Transplant their Business Model?*” European Research Workshop in International Trade, June, Rotterdam

2012 Keynote Speaker, Invited Session, “*The Theory of the Firm goes Global: Implications for Developing Countries*”, Annual Congress of the European Economic Association, August, Malaga

Keynote Lecture, “*The Theory of the Firm goes Global*”, Italian Trade Study Group (ITSG), November, Trento

Invited Speaker, “*The Theory of the Firm goes Global*”, Sonderforschungsbereich SFB/TR 15 Conference, November, Berlin

2011 Keynote Speaker, The “*New New Trade Theory*”: *How it Matters for the Global Financial Crisis*, Institute for New Economic Thinking, April, Bretton Woods

Invited Speaker, Anniversary “Grossman and Hart at 25”, ECARES and University of Chicago, June.

2010 Keynote Speaker, “*Germany and the New International Division of Labour*”, French Senate, October, Paris.

Chair of the Panel “*Is Europe Still on the Map?*”, Bruegel Annual Meeting, June, Brussels

2008 Invited Speaker, “*The New Corporation in Europe*”, SCIFI-GLOW Meeting, 7th Framework Programme, European Commission, November, Brussels

Organizer, Invited Session, “*The Rise of Executive Pay: The Role of Globalization*”, Annual Congress of the European Economic Association, August, Milan

Invited Speaker, “*The New Corporation in Europe*”, NBER International Seminar in Macroeconomics (ISOM), June, Ljubljana

Invited Speaker, “*Corporate Hierarchies and the Size of Nations*”, Egon-Sohmen Symposion ‘The Economic Consequences of Globalization’, CREI, University Pompeu Fabra, May, Barcelona

- 2007 Keynote Speaker, Policy Event “*The New ‘New Trade Theory’: The Policy Issues*”, CEPR, November, Brussels
- Keynote Speaker, “*What Kinds of Capitalism for the 21st Century? ‘A New World’*”, Le Cercle des Economistes, Aix-en-Provence Economic Forum, July, Aix-en-Provence
- Invited Speaker, “*Globalization, EMU and the Reshaping of European Economies*”, CEPR and European University Institute, June, Florence
- Invited Speaker, “*Globalization and the Organization of Firms and Markets*”, February, CEPR and University of Munich.
- 2006 Keynote Speaker, *Relocation – Challenges and Opportunities*, Meeting of the European Economic and Social Committee, Consultative Commission on Industrial Change (CCMI), June, Brussels
- Invited Speaker, *European Research Workshop in International Trade*, Centre for Economic Policy Research, Joint Vienna Institute, June, Vienna.
- Invited Speaker, *The International Competitiveness of the European Economy*, CEPR-NBER Conference, June, Stockholm
- Invited Speaker, *NBER International Trade and Organization (ITO) Meeting*, National Bureau of Economic Research, April, Boston
- Invited Speaker, *Labor and Capital Flows in Europe Following Enlargement*, International Monetary Fund and National Bank of Poland, January, Warsaw
- Invited Speaker, 3rd Conference of the Research Trainings Network (RTN) *Trade, Industrialization and Development*, January, Chianti, Italy
- 2005 Invited Speaker, *Competition Policy for International Development, Growth and Trade*, Centre for Economic Policy Research, December, Brussels
- Invited Speaker, *Corporate Governance*, SFB Conference, November, Tübingen
- Keynote Speaker, “*The New Corporation in the World Economy*”, 2005 Festival of Science, British Association for the Advancement of Science, Presidential Session, *Firms and Markets: From Local to Global*, Trinity College, September, Dublin
- Keynote Speaker, “*Eine neue internationale Arbeitsteilung in Europa: Outsourcing und Offshoring nach Osteuropa*”, 16th Conference of the Research Institute for Empirical Economics and Economic Policy (FEW-HSG), August, St. Gallen
- Keynote Speaker, “*A New International Division of Labor in Europe: Outsourcing and Offshoring to Eastern Europe*”, Annual Congress of the European Economic Association, August, Amsterdam
- Invited Speaker, *Conference in Tribute to Jean-Jacques Laffont*, IDEI, University of Toulouse, June/July, Toulouse

Invited Speaker, European Central Bank, *Labour Markets in an Enlarged European Union: What would raise Employment?* June, Frankfurt

Keynote Speaker, Euroframe Conference, *Trade, FDI and Relocation: Challenges for the EU*, Kommunalkredit Austria, June, Vienna.

Invited Speaker, *Brookings Trade Forum 2005, Offshoring White Collar Work: The Issues and the Implications*, May, The Brookings Institution, May, Washington

Invited Speaker, Group of European Policy Advisors, European Commission, Expert Meeting with President José Manuel Barroso and Commissioner Günter Verheugen, *A New Division of Labour in a New Europe: Does it Require New Policies*, May, Brussels

Invited Speaker, European Commission, Expert Meeting with OECD and EUROSTAT, DG Internal Market and Services, *The Measurement of Global Sourcing*, April, Brussels

Keynote Speaker, Sixth Swiss Economics Days, *Outsourcing and Offshoring to Eastern Europe*, ETH Zürich, March, Zurich

2004

Invited Speaker, *NBER International Trade and Organization (ITO)*, National Bureau of Economic Research, May, Boston

Invited Speaker, *A Nation of Poets and Thinkers: Less so with Eastern Enlargement? Austria and Germany*, Economic Conference of the Austrian National Bank, May, Vienna

Invited Speaker, Expert Meeting with Commissioner Erkki Liikanen, *Globalization and Outsourcing*, European Commission, April, Brussels

2003

Invited Speaker, *Transition Meets Development, Euro Conferences*, European Science Foundation, Stockholm School of Economics, December, Stockholm

Invited Speaker, *NBER International Trade and Organization*, Trade Program, National Bureau of Economic Research, May, Boston.

Invited Speaker, *North American Summer Meeting, Econometric Society*, June, Evanston

Invited Speaker, *European Research Workshop in International Trade*, Centre for Economic Policy Research, CEPR, June, Berne

Organizer, Invited Session, *European Enlargement*, Annual Congress of the European Economic Association, August, Stockholm

Organizer, Invited Panel, *Die Osterweiterung der Europäischen Union*, German Economic Association (Verein für Socialpolitik), September, Zurich

- 2002 Keynote Speaker, *Globalization and the New Enterprise*, Annual Congress of the European Economic Association, August, Venice
- Organizer, *Has Globalization not Gone Far Enough?* Berlin Lunch Time Meetings, CEPR-DIW, December, Berlin
- Invited Speaker, *Incentives and Beyond - The Economics of Personnel and Organizations*, CEPR - SITE, Euroconference, May, Stockholm School of Economics
- Invited Speaker, *Foreign Direct Investment in the Real and Financial Sector of Industrialized Countries*, Deutsche Bundesbank, Spring Conference, May, Eltville
- International Trade and Organization*, National Bureau of Economic Research (NBER), Trade Program Meeting, April, Boston

Organization of Conferences

- Member, Programme Committee, Annual Congress of the European Economic Association
 - 2013 Gothenburg
 - 2011 Oslo
 - 2010 Glasgow
 - 2009 Barcelona
 - 2008 Milan
 - 2007 Budapest
 - 2005 Amsterdam
 - 2004 Madrid
 - 2002 Venice
 - 1998 Dublin
 - 1994 Maastricht
 - 1992 Berlin
- Member, Programme Committee, Econometric Society European Meetings,
 - 2011 Oslo
 - 2003 Stockholm
 - 2002 Venice
 - 1999 Santiago di Compostela
 - 1998 Dublin
- Member, Programme Committee, Annual Congress of the German Economic Association
 - 2006 Bayreuth
 - 2003 Zurich
 - 2001 Magdeburg
 - 1999 Mainz
- Organizer, CEPR European Research Workshop in International Trade
 - 2003 World Trade Institute, Bern
 - 2002 University of Munich
- Organizer, CEPR-NBER Research Network Conference “Globalization and the Organization of Firms and Markets”
 - 2007 Policy Event, Brussels
 - 2007 Hilton Munich Park Hotel
 - 2005 Paris School of Economics, Ecole Normal Supérieure, Paris

2004 University of Munich

Referee for

Quarterly Journal of Economics, Journal of Political Economy, American Economic Review, Journal of the European Economic Association, International Economic Review, Review of Economics and Statistics, European Economic Review, Journal of International Economics, Economic Journal, International Journal of Industrial Organization, Journal of Industrial Economics, European Journal of Political Economy, Oxford Economic Papers, Journal of Development Economics, Journal of Asian Economics, Empirical Economics, Zeitschrift für Nationalökonomie, Zeitschrift für Wirtschafts- und Sozialwissenschaften, Oxford Review of Economic Policy, Empirica, Applied Economics, Economic Systems, Journal of Comparative Economics, The Economics of Transition, Journal of Economics and Managerial Strategy, Weltwirtschaftliches Archiv, The World Economy, German Science Foundation, Austrian Science Foundation, Jubiläumfond, Austrian Nationalbank, International Monetary Fund Staff Papers, The MIT Press, Journal of the European Economic Association, Review of International Economics, The B.E. Journals in Theoretical Economics, Review of Economic Studies, Economic Letters, The World Bank, Thyssen Stiftung, Deutsche Forschungsgemeinschaft

Selected Seminar Presentations

2015-2008 Vienna Institute for International Economic Studies (WIIW)
 Deutsches Institut für Wirtschaftsforschung (DIW), Berlin
 European Bank for Reconstruction and Development (EBRD)
 Bruegel, Economic Policy Seminar
 Harvard University
 Columbia University
 Paris School of Economics
 Institut für Höhere Studien Wien
 Graduate Institute of International Studies Geneva

2007-2002 Princeton University
 Harvard University
 New York University
 Universitaet Linz
 University of Freiburg
 Yale University
 Federal Reserve Bank of New York
 University of Glasgow
 European University Institute, Florence
 ETH Zentrum Zurich
 University of Nottingham
 Hebrew University of Jerusalem
 The Vienna Institute for International Economic Studies (WIIW)
 ifo Institute, Munich
 ECARES, Free University of Brussels
 Humboldt University Berlin. Schumpeter
 Institute University of Toulouse, IDEI

Free University Berlin
 Université de Lausanne, DEEP - HEC
 University of Zurich
 University of Pennsylvania, Philadelphia
 Boston University
 Dartmouth College
 International Monetary Fund, Research Department, Washington
 The World Bank, Washington

Teaching Experience

University of Munich:

Graduate Teaching:

- Topics in International Trade, PhD Course, Munich Graduate School of Economics, 2003-2015
- International Capital Flows, PhD Course, Munich Graduate School of Economics, 2008
- New Developments in the Theory of the Firm, PhD Course, 2000

Undergraduate Teaching:

- International Trade and Trade Policy, 1998-2015
- Macroeconomics, 2013-2015
- Intermediate Macroeconomics, 1998-2011
- European Integration and Eastern Enlargement, 1998-2015
- Globalization and the International Organization of Production, 1998-2015
- Empirical Economics, 1998-2005
- Intermediate Microeconomics (for business students), 1998-2000

Stern School of Business, New York University:

- Firms and Markets, MBA Course, Winter Term 2006

Humboldt University Berlin:

- Competition Policy (for business and economics students), 1994-1997
- Introductory Microeconomics (for business and economics students), 1994-1997
- The Economics of Transition and Development, 1994-1997

Publications

Books

The Organization of Firms in a Global Economy, Harvard University Press, 2008, (Eds. with Elhanan Helpman and Thierry Verdier).

Contracts in Trade and Transition: The Resurgence of Barter, MIT Press, Cambridge 2002 (with Monika Schnitzer).

Making Sense of Globalization: A Guide to the Economic Issues, Report, European Commission Group of Policy Advisors, CEPR Policy Paper No 8, London 2002 (with F. Bourguignon, D. Coyle, R. Fernández, F. Giavazzi, K. O'Rourke, R. Portes, P. Seabright, A. Venables, T. Verdier, L.A. Winters)

Articles in Journals

What Explains the Rise of CEO-Pay in Germany? *Scandinavian Journal of Economics*, 2015, (with F. Fabbri), forthcoming

Corporate Hierarchies and International Trade: Theory and Evidence, *Journal of International Economics*, 94 (2) 2014, pp. 295-310 (with Th. Verdier)

Globalization and the Empowerment of Talent, *Journal of International Economics*, 86 (2) 2012, pp. 209-223 (with Th. Verdier).

When is FDI a Capital Flow? *European Economic Review*, 55(6) 2011, (with M. Schnitzer).

Are Multinational Banks Different? *Economic Policy*, (25) 2010, October

Power in the Multinational Corporation in Industry Equilibrium, *Economic Theory*, 38(3), 437-464, 2009 (with Th. Verdier).

Competing in Organizations: Firm Heterogeneity and International Trade, in: E. Helpman, D. Marin, Th. Verdier (Eds.): *The Organization of Firms in a Global Economy*, pp. 142-172, Harvard University Press, 2008 (with Th. Verdier).

Power Inside the Firm and the Market: A General Equilibrium Approach, *Journal of the European Economic Association*, 6(4), 752-788, 2008 (with Th. Verdier).

A New International Division of Labor in Europe: Outsourcing and Offshoring to Eastern Europe, *Journal of the European Economic Association*, Papers and Proceedings, 2006.

Reprint in: J. Winiecki (ed.): *Competitiveness in New Europe*, pp. 122-136, Routledge, London and New York, 2008.

Disorganization and Financial Collapse, *European Economic Review*, 49 (2005), 387-408, (with M. Schnitzer).

Reprint in: E. Berglöf and G. Roland (eds.): *The Economics of Transition, The Fifth Nobel Symposium in Economics*, pp. 70-93, Palgrave MacMillan, 2007.

Globalization and the 'New Enterprise', *Journal of the European Economic Association* 1 (2-3), 337-344, 2003 (with Th. Verdier).

Creating Creditworthiness through Reciprocal Exchange, *Review of International Economics*, 11/1, 159-174, 2003 (with M. Schnitzer).

Trust vs Illusion: What is Driving Demonetization in Russia? *The Economics of Transition*, 10/1 (2002).

The Economic Institution of International Barter, *The Economic Journal*, 112/479 (April 2002) (with M. Schnitzer).

Monetary Policy does not work in Russia's Barter Economy - German Banking as a Solution? Discussion Forum, *Economic System*, 24/1 (2000).

Economic Incentives and International Trade, *European Economic Review*, 42 (1998), 705-716 (with M. Schnitzer);

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade*. The International Library of Critical Writings in Economics 138, An Elgar Reference Collection, Edward Elgar: Cheltenham, Northampton 2002, p. 133-144.

Tying Trade Flows: A Theory of Countertrade with Evidence, *American Economic Review*, December 1995 (with M. Schnitzer).

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade*. The International Library of Critical Writings in Economics 138, An Elgar Reference Collection, Edward Elgar: Cheltenham, Northampton 2002, p. 115-132.

Countertrade aus kontrakttheoretischer Sicht: Theorie und Evidenz, *ifo Studien* 41(1/1995), 119-134 (with M. Schnitzer).

Risk-Sharing in International Trade, *The Journal of Industrial Economics*, 12 (1994), 63-77 (with E. Amann);

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade*. The International Library of Critical Writings in Economics 138, An Elgar Reference Collection, Edward Elgar: Cheltenham, Northampton 2002, p. 165-181.

Countertrade Transactions: Theory and Evidence, *The Economic Journal*, 102 (1992), 1171-1183 (with R. Caves);

reprint in: R. Mirus and B. Yeung (eds.): *The Economics of Barter and Countertrade*. The International Library of Critical Writings in Economics 138, An Elgar Reference Collection, Edward Elgar: Cheltenham, Northampton 2002, p. 234-246.

Is the Export-led Growth Hypothesis Valid for Industrialized Countries, *The Review of Economics and Statistics* 4 (1992), 678-688.

Tying in International Trade. Proceedings of the CEPR-NBER International Seminar on International Trade, *The World Economy* 13/3 (1990), 445-462.

On Exports and Productivity. A Causal Analysis. *The Review of Economics and Statistics* 4 (1989), 699-703 (with R. Kunst).

Assessing Structural Change: The Case of Austria, *International Review of Applied Economics* 3/1 (1989).

Import-led Innovation, The Case of the Austrian Textile Industry, *Weltwirtschaftliches Archiv* 3 (1989), 550-564.

The Export-Productivity Relationship: A Time Series Analysis for Austria, *Empirica* 1 (1989), 55-75 (with R. Kunst).

Exchange Rates and Industrial Profits. Austria's Exchange Rate Policy in the Seventies, *Applied Economics* 6 (1989), 675-689.

Structural Change through Exchange Rate Policy, *Weltwirtschaftliches Archiv* 3 (1988), 471-491.

Working Papers

Europe's Export Superstars – It's the Organisation, BRUEGEL, Working Paper No. 2015/05, Brussels 2015 (with J. Schymik and J. Tscheke)

Organisations as Competitive Advantage. University of Munich, Mimeo, 2015 (with J. Schymik and J. Tscheke)

Trade in Tasks and the Organization of Firms, Centre for Economic Policy Research (CEPR), Discussion Paper No. 10626, London 2015 (with J. Schymik and A. Tarasov)

Do Multinationals Transplant their Business Model? Centre for Economic Policy Research (CEPR) Discussion Paper No 9500, London 2013 (with L. Rousova and Th. Verdier)

The Organization of European Multinationals, Centre for Economic Policy Research, CEPR Discussion Paper No. 8881, London 2011 (with L. Rousova)

The Battle for Talent: Globalization and the Rise of Executive Pay, BRUEGEL Working Paper, Brussels, 2009

Human Capital and Macroeconomic Growth: Austria and Germany 1960-1997, Munich Economics Discussion Paper 4, 2005 (with R. Koman)

The Vanishing Barter Economy in Russia: A Test of the Virtual Economy Argument? A Reply. SFB/TR 15 Discussion Paper, 2006

Financial Crisis, Economic Recovery, and Banking Development in Russia, Ukraine, and Other FSU Countries. IMF Working Paper, 2007, (with H. Huang and C. Xu)

A Nation of Poets and Thinkers – Less so with Eastern Enlargement? Austria and Germany. Centre for Economic Policy Research, Discussion Paper No. 4358, London 2004

Learning and Dynamic Comparative Advantage: Lessons from Austria's Post War Pattern of Growth for Eastern Europe, Centre of Economic Policy Research, Discussion Paper No. 116, London 1995

Other Articles

The New Corporation in Europe. *BRUEGEL Policy Brief*, September 2009

Countertrade, in: St. Durlauf and L. Blume (Eds.): *Palgrave Dictionary in Economics*, Mc Millan, 2008 (with M. Schnitzer)

Human Capital and Outsourcing in Eastern and Western Europe. *Beyond Transition*, The World Bank, 17/3 (2006), 6-7

Das mobile Talent: Globalisierung und die neue Unternehmenskultur. *Einsichten* Zeitschrift der Ludwig-Maximilians-Universität München, 1(2003)

Warum Internationalisierung? *Wirtschaftspolitische Blätter* 3 (1991), 379-389

Österreich wächst wieder über den OECD-Durchschnitt. Wo bleiben die Strukturschwächen? *Wirtschaftspolitische Blätter* 2/3 (1990), (with A. Köppl), 125-135

Innovation durch Ost-West Countertrade. Chancen für den Standort Wien. In: Republik

Österreich (Ed.) *Brücken in die Zukunft - Materialien zur Weltausstellung 1995*, Band I, Vienna 1989, S 131 ff

Fortschritt ohne Forschung? - Unterschätzte Strukturpolitik in Österreich, *Wirtschaft und Gesellschaft* 3 (1989), 323-344

Book Chapters

The Theory of the Firm goes Global, in: Philippe Aghion, Mathias Dewatripont, Patrick Legros, and Luigi Zingales (Eds.): *The Impact of Incomplete Contracts on Economics*, Oxford University Press, 2015, forthcoming

The Opening Up of Eastern Europe at 20: Jobs, Skills, and 'Reverse Maquiladoras' in Austria and Germany, in: M. Jovanovic (Ed.). *International Handbook on the Economics of Integration*, Volume II, Edward Elgar, 2011.

Is Human Capital Losing from Outsourcing? Evidence for Austria and Poland, in: St. Brakman and H. Garretsen (Eds.) *Recent Developments in International Trade: Globalization and the Multinational Enterprise*, MIT Press, Cambridge 2008, (with A. Lorentowicz and A. Raubold).

Law in Transition and Development: The Case of Russia, in: R. Vollmer (Ed.), *Economic Incentives and Behavior*. Festschrift 10 Jahre Wirtschaftswissenschaftliche Fakultät, Universität Leipzig, Springer Verlag, Berlin 2004.

Ownership, Capital and Outsourcing: What Drives German Investment to Eastern Europe?, in: Herrmann, Heinz, Lipsey, Robert (Eds.): *Foreign Direct Investment in the Real and Financial Sector in Industrial Countries*, Springer Verlag, Berlin 2003 (with A. Lorentowicz and A. Raubold).

Barter in Transition Economies: Competing Explanations Confront Ukrainian Data, in: Seabright, Paul (Ed.), *The Vanishing Ruble: Barter and Currency Substitution in Post-Socialist Societies*, Cambridge University Press, Cambridge 2000 (with D. Kaufmann, and B. Gorochowskij).

Vertragstheoretische Probleme in den Transformationsländern, in: Franz, W., Hesse, H., Ramser, H.J., Stadler, M. (Eds.): *Ökonomische Analyse von Verträgen*. Wirtschaftswissenschaftliches Seminar Ottobeuren Nr. 29, Verlag Mohr & Siebeck, Tübingen (2000) (with M. Schnitzer)

Assessing Structural Change. The Case of Austria, in: D. Dankbaar, J. Groenewegen, H. Schenk (Eds.), *Perspectives in Industrial Organizations*, Kluwer Academic Publisher, 261-274. Amsterdam - Boston (1990).

Trade and Scale Economies in the US, Japan, Germany and the UK, in: D.B. Audretsch, L. Sleuwaegen, H. Yamawaki (Eds.), *The Convergence of International and Domestic Markets*, North-Holland, 29-56, Amsterdam (1989)

Book Reviews

E. Helpman and Krugman P., *Trade Policy and Market Structure*, Cambridge 1989, MIT-Press, *Zeitschrift für Nationalökonomie*, 56/1 (1992), 118-122.

H. Fischer: Countertrade im Osthandel, Wiesbaden 1996, Deutscher Universitäts-Verlag,
Economic Systems (1998)

Newspaper Articles and Blogs

"Deutschland, der Organisationsweltmeister", Ökonomenstimme, 26 October 2015

"Germany is not Volkswagen", Project Syndicate, 7 October 2015

"Germany – A World Champion in Organizing", International Banker, Autumn 2015

"Organisation ist alles", DIE ZEIT, 27 August 2015

"Europe's Export Superstars", Bruegel Blogpost, 14 July 2015 (with J. Schymik and J. Tscheke)

"Das Produktivitäts-Rätsel", Frankfurter Allgemeine Zeitung, 6 July 2015

"Globalisation and the Rise of the Robots", VoxEU, November 2014

"Die brillanten Roboter kommen", Frankfurter Allgemeine Zeitung, 21 November 2014

"Wenn sich Bildung nicht lohnt", DIE ZEIT, 13 November 2014

"Education in the Second Machine Age", Project Syndicate, 25 November 2014

"Germany's Super Competitiveness – A Helping Hand from Eastern Europe", VoxEU, 19 June 2010

"Wie Osteuropa Deutschland half seine Wettbewerbsfähigkeit auszubauen",
Ökonomenstimme, 19 July 2010